



## Club Health Assessment for District 389 through May 2015

| Club Number                          | Club Name                | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            |  | Reports                                 |  |                                  |   |  | LCIF<br>Donations for current Fiscal Year |
|--------------------------------------|--------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|---|--|----------------------------------|---|--|---|
|                                      |                          |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***               | Yrs. Since Last Officer Report         | President Rotation               | Vice President Reported ****                        | No Active Email **                       |   |
|                                      |                          |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            |  | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |   |
| <b>Clubs less than two years old</b> |                          |              |   |                                    |                   |                     |  |                 |                            |  |   |  |                                  |   |  |   |
| 119710                               | Harbin Ai De Yang Guang  | 06/19/2013   | Active(1)   | 34                                 | 34                | 20                  | 14   | 70.00%          | 20                         | 1  | 0                                       |  |                                  | P,S,T   | 0  |   |
| 119709                               | Harbin Ai Ni Yi Sheng    | 06/19/2013   | Active  | 20                                 | 2                 | 16                  | -14  | -41.18%         | 35                         | 1  | 0                                       |  |                                  | P,S,T   | 10                                       |   |
| 123350                               | Harbin Ai Qi Hang        | 10/13/2014   | Active  | 27                                 | 27                | 0                   | 27   | 100.00%         | 0                          |  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 119706                               | Harbin Ai Xiang Sui      | 06/19/2013   | Active  | 29                                 | 3                 | 4                   | -1   | -3.33%          | 27                         | 1  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 119772                               | Harbin Ai Zhi Guang      | 06/22/2013   | Active  | 27                                 | 7                 | 11                  | -4   | -12.90%         | 30                         | 1  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 119773                               | Harbin Ai Zi Ran         | 06/22/2013   | Active  | 29                                 | 5                 | 2                   | 3  | 11.54%          | 25                         | 1  | 1                                       |  |                                  | P,S,T,M   | 0  |   |
| 122305                               | Harbin Bai Xing Zhi Jia  | 05/23/2014   | Active  | 34                                 | 4                 | 0                   | 4  | 13.33%          | 29                         |  | 1                                       |  | 2                                | M   | N/R                                      |   |
| 122621                               | Harbin Bo Ai             | 06/25/2014   | Active  | 92                                 | 23                | 9                   | 14   | 17.95%          | 0                          | 1  | 0                                       |  | 2                                | S,T,M   | 7  |   |
| 119771                               | Harbin Chen Guang        | 06/22/2013   | Active  | 28                                 | 6                 | 1                   | 5  | 21.74%          | 29                         | 0  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 122624                               | Harbin Chuang Meng       | 06/25/2014   | Active  | 37                                 | 12                | 0                   | 12   | 48.00%          | 0                          |  | 0                                       |  | 2                                | M   | 1  |   |
| 123778                               | Harbin Ci Qing           | 12/09/2014   | Active  | 35                                 | 37                | 2                   | 35   | 100.00%         | 0                          | 0  | 1                                       |  |                                  | M   | N/R                                      |   |
| 123351                               | Harbin De Ai             | 10/13/2014   | Active  | 31                                 | 31                | 0                   | 31   | 100.00%         | 0                          |  | 1                                       |  |                                  | P,S,T,M   | N/R                                      |   |
| 123352                               | Harbin De Xin            | 10/13/2014   | Active  | 33                                 | 33                | 0                   | 33   | 100.00%         | 0                          |  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 119707                               | Harbin Guang Ming        | 06/19/2013   | Active  | 32                                 | 8                 | 11                  | -3   | -8.57%          | 33                         | 1  | 0                                       |  |                                  | P,S,T,M   | 1  |   |
| 124020                               | Harbin He Li             | 01/20/2015   | Active  | 30                                 | 30                | 0                   | 30   | 100.00%         | 0                          |  | 0                                       |  |                                  | P,S,T,M   | N/R                                      |   |
| 119775                               | Harbin Hui Xin           | 06/22/2013   | Active  | 24                                 | 1                 | 1                   | 0  | 0.00%           | 38                         | 1  | 1                                       |  |                                  | P,S,T,M   | 0  |   |
| 122642                               | Harbin Ju Yuan           | 06/26/2014   | Active  | 32                                 | 12                | 0                   | 12   | 60.00%          | 0                          |  | 0                                       |  | 2                                | M   | 1  |   |
| 124022                               | Harbin Le He             | 01/20/2015   | Active  | 30                                 | 30                | 0                   | 30   | 100.00%         | 0                          |  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 122950                               | Harbin Le Li Fang        | 08/15/2014   | Active  | 45                                 | 46                | 1                   | 45   | 100.00%         | 0                          | 0  | 0                                       |  |                                  | P,S,T,M   | 1  |   |
| 122622                               | Harbin Le Shi            | 06/25/2014   | Active  | 39                                 | 15                | 1                   | 14   | 56.00%          | 0                          | 1  | 0                                       |  |                                  | P,S,T,M   | 0  |   |
| 121718                               | Harbin Pu Gong Ying      | 03/28/2014   | Active  | 34                                 | 12                | 1                   | 11   | 47.83%          | 23                         | 1  | 1                                       |  | 2                                | P,S,T,M   | 1  |   |
| 119819                               | Harbin Qi Cai Ren Sheng  | 06/24/2013   | Cancelled(6*)   | 0                                  | 0                 | 19                  | -19  | -100.00%        | 19                         | 1  | 6                                       | 1                                      | None                             |   | 19                                       |   |
| 123367                               | Harbin Rang Ai Fei Xiang | 10/15/2014   | Active  | 38                                 | 38                | 0                   | 38   | 100.00%         | 0                          |  | 1                                       |  |                                  | P,S,T,M   | 1  |   |
| 122306                               | Harbin Ren Ai            | 05/23/2014   | Active  | 58                                 | 29                | 0                   | 29   | 100.00%         | 29                         |  | 0                                       |  | 2                                | P,S,T,M   | N/R                                      |   |
| 119705                               | Harbin Shan Yuan         | 06/19/2013   | Active  | 47                                 | 17                | 4                   | 13   | 38.24%          | 36                         | 1  | 0                                       |  |                                  | P,S,T,M   | 1  |   |
| 122625                               | Harbin Tie Ren           | 06/25/2014   | Active  | 29                                 | 7                 | 2                   | 5  | 20.83%          | 0                          | 1  | 1                                       |  | 2                                | S,T   | N/R                                      |   |



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|--------------------------------------|------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|---|
|                                      |                        |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             |   |
|                                      |                        |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |   |
| 122955                               | Harbin Xi Wang         | 08/15/2014   | Active  | 31                                 | 31                | 0                   | 31   | 100.00%         | 0                          | 1  |  |                                  | P,S,T,M   | 1  |   |
| 119698                               | Harbin Xin Yue         | 06/18/2013   | Active  | 35                                 | 5                 | 6                   | -1   | -2.78%          | 35                         | 1  | 0                                      |                                  | P,T,M   | 1  | \$2000.00                                 |
| 119776                               | Harbin Xin Zhu Fu      | 06/22/2013   | Active  | 25                                 | 4                 | 5                   | -1   | -3.85%          | 26                         | 1  | 1                                      |                                  | P,S,T,M   | 7  |   |
| 124201                               | Harbin Xue Cheng       | 02/17/2015   | Active  | 48                                 | 48                | 0                   | 48   | 100.00%         | 0                          | 0  |  |                                  | P,S,T,M   | N/R                                      |   |
| 121719                               | Harbin Xue Rong Hua    | 03/28/2014   | Active  | 36                                 | 11                | 7                   | 4  | 12.50%          | 28                         | 1  | 0                                      | 2                                | P,S,T,M   | 6  |   |
| 122307                               | Harbin You Cheng       | 05/23/2014   | Active  | 35                                 | 8                 | 1                   | 7  | 25.00%          | 26                         | 0  | 0                                      | 2                                | S,M   | N/R                                      |   |
| 119774                               | Harbin Zhao Yang       | 06/22/2013   | Active  | 45                                 | 22                | 7                   | 15   | 50.00%          | 30                         | 1  | 1                                      |                                  | P,S,T,M   | 0  |   |
| 123613                               | Harbin Zhen Ai         | 11/18/2014   | Active  | 35                                 | 35                | 0                   | 35   | 100.00%         | 0                          | 1  |  |                                  | M   | 0  |   |
| 119690                               | Harbin Zheng De        | 06/18/2013   | Active  | 31                                 | 6                 | 2                   | 4  | 14.81%          | 24                         | 1  | 0                                      |                                  | P,S,T,M   | 0  |   |
| 123776                               | Harbin Zhu He          | 12/09/2014   | Active  | 40                                 | 40                | 0                   | 40   | 100.00%         | 0                          | 0  |  |                                  | P,S,T,M   | 0  |   |
| 119692                               | Harbin Zhuo Yue        | 06/18/2013   | Active  | 23                                 | 2                 | 15                  | -13  | -36.11%         | 34                         | 1  | 1                                      |                                  | P,S,T,M   | 7  |   |
| <b>Clubs more than two years old</b> |                        |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |   |
| 119089                               | HARBIN AI CHANG JIU    | 04/02/2013   | Active  | 19                                 | 4                 | 13                  | -9   | -32.14%         | 36                         | 1  | 1                                      |                                  | P,S,T,M   | 1  |   |
| 119082                               | HARBIN AI CHUAN CHENG  | 04/02/2013   | Active  | 26                                 | 3                 | 6                   | -3   | -10.34%         | 25                         | 1  | 1                                      |                                  | P,S,T   | 1  |   |
| 119080                               | HARBIN AI JIN YUAN     | 04/02/2013   | Active  | 31                                 | 14                | 11                  | 3  | 10.71%          | 28                         | 1  | 0                                      |                                  | P,S,T   | 3  |   |
| 119081                               | HARBIN AI QIN HAI      | 04/02/2013   | Active  | 52                                 | 8                 | 1                   | 7  | 15.56%          | 50                         | 2  | 0                                      |                                  | P,S,T,M   | 0  |   |
| 119083                               | HARBIN AI TAN SUO      | 04/02/2013   | Active  | 72                                 | 34                | 13                  | 21   | 41.18%          | 51                         | 1  | 1                                      |                                  | P,S,T,M   | 1  |   |
| 119084                               | HARBIN AI XIN          | 04/02/2013   | Active  | 51                                 | 20                | 4                   | 16   | 45.71%          | 32                         | 1  | 0                                      |                                  | P,S,T,M   | 1  |   |
| 119097                               | HARBIN AI XING FU      | 04/02/2013   | Active  | 14                                 | 1                 | 12                  | -11  | -44.00%         | 25                         | 2  | 1                                      |                                  | P,S,T,M   | 6  |   |
| 119087                               | HARBIN AI YONG HENG    | 04/02/2013   | Active  | 16                                 | 1                 | 5                   | -4   | -20.00%         | 20                         | 1  | 1                                      |                                  | P,S,T,M   | 13                                       |   |
| 119085                               | HARBIN AI ZAI JIN XING | 04/02/2013   | Active  | 38                                 | 0                 | 22                  | -22  | -36.67%         | 60                         | 1  | 1                                      |                                  | P,S   | 19                                       |   |
| 119096                               | HARBIN AI ZHONG        | 04/02/2013   | Active  | 33                                 | 9                 | 24                  | -15  | -31.25%         | 47                         | 1  | 0                                      |                                  | P,S,T,M   | 1  |   |
| 116238                               | HARBIN AICHAOYUE       | 03/05/2012   | Active  | 42                                 | 7                 | 9                   | -2   | -4.55%          | 40                         | 2  | 0                                      |                                  | P,S,T,M   | 0  |   |
| 116336                               | HARBIN AIDINGXIANG     | 03/15/2012   | Active  | 46                                 | 18                | 1                   | 17   | 58.62%          | 30                         | 1  | 0                                      |                                  | P,S,T,M   | 0  |   |
| 116290                               | HARBIN AILIFANG        | 03/12/2012   | Active  | 58                                 | 6                 | 16                  | -10  | -14.71%         | 68                         | 1  | 0                                      |                                  | P,S,T,M   | 1  |   |
| 116294                               | HARBIN AIWUJIANG       | 03/12/2012   | Active  | 19                                 | 1                 | 6                   | -5   | -20.83%         | 29                         | 2  | 1                                      |                                  | P,S,M   | 7  |   |
| 116249                               | HARBIN AIYUZHUO        | 03/06/2012   | Active  | 40                                 | 9                 | 1                   | 8  | 25.00%          | 30                         | 1  | 0                                      |                                  | P,S,T,M   | 0  |   |



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|-------------|----------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|--------------------|---|
|             |                            |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             | No Active Email ** |   |
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| 116247      | HARBIN AIZHIYUAN           | 03/06/2012   | Active  | 25                                 | 3                 | 7                   | -4   | -13.79%         | 26                         | 2  | 1                                      |                                  | P,S,T,M   | 1  |                    |   |
| 116289      | HARBIN BINGCHENG           | 03/12/2012   | Active  | 52                                 | 2                 | 8                   | -6   | -10.34%         | 57                         | 1  | 1                                      |                                  | P,S,T,M   | 1  |                    |   |
| 119095      | HARBIN CAI HONG            | 04/02/2013   | Active  | 42                                 | 15                | 22                  | -7   | -14.29%         | 49                         | 1  | 1                                      |                                  | P,S,T,M   | 3  |                    |   |
| 119094      | HARBIN DA AI               | 04/02/2013   | Cancelled(6*)   | 0                                  | 0                 | 12                  | -12  | -100.00%        | 12                         | 1  | 6                                      | 1                                | None  |  | 14                 |   |
| 119086      | HARBIN GAO ZHI AI          | 04/02/2013   | Active  | 51                                 | 28                | 4                   | 24   | 88.89%          | 27                         | 1  | 1                                      |                                  | P,T,M   | 1  |                    |   |
| 119088      | HARBIN HENG YUE            | 04/02/2013   | Active  | 23                                 | 7                 | 6                   | 1  | 4.55%           | 22                         | 1  | 1                                      |                                  | P,S,T   | 1  |                    |   |
| 119093      | HARBIN JIN SE YANG GUANG   | 04/02/2013   | Active  | 42                                 | 12                | 20                  | -8   | -16.00%         | 50                         | 1  | 0                                      |                                  | P,S,T,M   | 0  |                    |   |
| 119092      | HARBIN JING AI JING MEI    | 04/02/2013   | Active  | 26                                 | 10                | 0                   | 10   | 62.50%          | 24                         |  | 1                                      |                                  | 2   | P,T,M                                    | 0                  |   |
| 119091      | HARBIN JING MEI NV REN     | 04/02/2013   | Cancelled(6*)   | 0                                  | 0                 | 7                   | -7   | -100.00%        | 23                         | 1  | 9                                      |                                  | None  |  | 19                 |   |
| 119090      | HARBIN KUAI LE XING        | 04/02/2013   | Active  | 26                                 | 6                 | 11                  | -5   | -16.13%         | 29                         | 1  | 1                                      |                                  | P,S,M   | 5  |                    |   |
| 119104      | HARBIN LE SHAN             | 04/02/2013   | Active  | 55                                 | 9                 | 4                   | 5  | 10.00%          | 47                         | 2  | 0                                      |                                  | P,S,T,M   | 1  |                    |   |
| 119108      | HARBIN LONG SHI MENG       | 04/02/2013   | Active  | 62                                 | 4                 | 3                   | 1  | 1.64%           | 57                         | 1  | 1                                      |                                  | P,S,T,M   | 1  |                    |   |
| 119113      | HARBIN MING SHI            | 04/02/2013   | Active  | 15                                 | 3                 | 17                  | -14  | -48.28%         | 26                         | 1  | 1                                      |                                  | P,S,T,M   | 19                                       |                    |   |
| 119112      | HARBIN QING NIAN           | 04/02/2013   | Active  | 0                                  | 1                 | 23                  | -22  | -100.00%        | 22                         | 1  | 0                                      |                                  | None  |  | 11                 |   |
| 119107      | HARBIN SHANG DE            | 04/02/2013   | Active  | 19                                 | 2                 | 9                   | -7   | -26.92%         | 33                         | 1  | 1                                      |                                  | P,S,T,M   | 0  |                    |   |
| 116295      | HARBIN SHANGSHAN           | 03/12/2012   | Active  | 30                                 | 6                 | 0                   | 6  | 25.00%          | 28                         |  | 1                                      |                                  | P,S,T,M   | 1  |                    |   |
| 119106      | HARBIN TIAN SHI            | 04/02/2013   | Active  | 56                                 | 23                | 11                  | 12   | 27.27%          | 34                         | 1  | 0                                      |                                  | P,S,T,M   | 2  |                    |   |
| 119105      | HARBIN TONG XIN YUAN       | 04/02/2013   | Active  | 30                                 | 1                 | 3                   | -2   | -6.25%          | 34                         | 1  | 1                                      |                                  | 2   | P,S,T,M                                  | 3                  |   |
| 119110      | HARBIN XIN LIAN XIN        | 04/02/2013   | Active  | 36                                 | 3                 | 15                  | -12  | -25.00%         | 43                         | 1  | 1                                      |                                  | S,T,M   | 1  |                    |   |
| 119111      | HARBIN XIN SHOU XIANG LIAN | 04/02/2013   | Active  | 13                                 | 4                 | 16                  | -12  | -48.00%         | 24                         | 1  | 1                                      |                                  | P   | 1  |                    |   |
| 119102      | HARBIN YI JIA REN          | 04/02/2013   | Active  | 29                                 | 10                | 5                   | 5  | 20.83%          | 24                         | 1  | 1                                      |                                  | P,S,T,M   | 1  |                    |   |
| 119109      | HARBIN ZHI AI              | 04/02/2013   | Active  | 32                                 | 5                 | 1                   | 4  | 14.29%          | 35                         | 1  | 1                                      |                                  | P,S,T,M   | 6  |                    |   |



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|---------------------------|---------------------|---------------------------|---|------------------------------------|---------------------|----------------|-----------------|----------------------------|--|-------------------------------|--------------------------------------|----------------------|---|--|---------------------------------------|--|---|--|----------------------------------|--|
|                           |                     |                           | Current Member Count  | YTD Members Added                  | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members     | Months Since Last MMR ***     | Yrs. Since Last Officer Report       | President Rotation   | Vice President Reported ****            | No Active Email **                     | Months Since Last Activity Report *** | Donations for current Fiscal Year          |   |  |                                  |  |
|                           |                     |                           |   |                                    |                     |                |                 |                            |  |                               |                                      |                      |   |  |                                       |  |   |  |                                  |  |
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| Current Total Clubs Count | YTD New Clubs Count | YTD Cancelled Clubs Count | YTD Net Club Gain   | Current Total Members Count        | YTD Add             | YTD Drop       | YTD Net Growth  | YTD Net Growth %           | Member Count 12 Months Ago                     | Average Member Count Per Club | % of Clubs with less than 20 members | % No MMR in 3 Months | % No Officer Report in 12 Months        | % of Clubs with balance 90+ days       | Number of Clubs in Status Quo         | % Status Quo Clubs in Financial Suspension | Number of Cancelled Clubs                           | Average Cancelled Club Age               | Members Lost Due to Cancellation | % of Clubs Cancelled for Non-Financial Reasons |
| 71                        | 12                  | 3                         | 9   | 2,499                              | 970                 | 496            | 474             | 23.41%                     | 1,873  | 35                            | 11%                                  | 0%                   | 0%                                      | 0%                                     | 0                                     | 0%   | 3   | 1  | 38                               | 100%   |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.